

## **FEATURES & VALUE TABLE**

THE ULTIMATE ACCOUNTANTS GROWTH PROGRAMME	VALUE \$	1 <sup>st</sup> Year Members
<b>Review of your Current Marketing</b> – meeting and discussions to identify what's working, what's not working and what needs working on including the identification of your niche markets.	990	<b>√</b>
<ul> <li>Design &amp; Development of your 'Accelerator Website' - exclusive to members of the Accountants Accelerator Group and includes: <ul> <li>Animated Videos</li> <li>Hundreds of Pages of Targeted Content</li> <li>Built In Content Management System</li> <li>Email Marketing System</li> <li>A Focus on 10 Niche Industries &amp; Services</li> <li>A Range of e-Brochures, Checklists and Niche PDF's</li> <li>Cutting Edge Analytics including Real Time Visitors</li> <li>Lead Magnets, Calls to Action and a Blog</li> <li>Pop Up 'live chat' Box</li> </ul> </li></ul>	20,000	
Quarterly Group Network Meetings - April, July, October & December. Includes Brainstorm Sessions to share strategies, develop new initiatives and compare success stories.	1,320	$\checkmark$
Preparation of Quarterly Newsletters - The <b>Business Accelerator Magazine.</b> The content is embedded on your website and we distribute the newsletter through the back end of your website using a customised template.	2,000	$\checkmark$
<b>6 Videos</b> - Scripted, Recorded, Edited and Uploaded to your YouTube Channel and Website. This includes Corporate introduction and outro plus effects.	3,960	<b>√</b>
Client Seminar - Negative Gearing — The Cold Hard Facts. Turnkey presentation delivered by Kevin Bolt from Systemised Seminars. Includes Speaker, Hand Out Material, AV Equipment and Marketing Kit.	1,500	<b>√</b>
Client Seminar - SMSF - Is it Right for You? Turnkey presentation delivered by Kevin Bolt from Systemised Seminars. Includes Speaker, Hand Out Material, AV Equipment and Marketing Kit.	1,500	$\checkmark$
<b>Implementation Coach</b> – unlimited phone calls and emails to discuss your Marketing Action Plan to monitor progress and remove any roadblocks.	2,400	<b>√</b>
Niche Focus – in depth analysis of your primary niche to identify how to get more traction with that industry and the tools and techniques to use.	1,650	<b>√</b>
18 Blogs written and uploaded to your website.	2,700	<b>√</b>

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Bi-Monthly <b>Social Media Marketing Posts (Facebook &amp; Twitter)</b> linking back to blog posts, articles and newsletters on your website.	1,100	$\checkmark$
<b>Exclusive Access to a Series of Tools</b> including the Business Start Up Checklist, Reception Power Point, Email Signature and Scripts.	1,500	$\checkmark$
<b>The Lead Generation e-Booklet</b> designed to capture details of more prospects. This valuable e-book is about growing a business in the digital age (with a killer title and graphic)	3,000	$\checkmark$
Access to the Marketing Implementation Clinic's Referral Rewards Program in respect of Client Websites and SEO Services.	1,500	$\checkmark$
A range of Business Start-Up Guides for more than 24 different industries.	3,600	$\checkmark$
<b>Inbound Link Analysis</b> – to identify the links to build to your website.	1,000	<b>√</b>
<b>Profitability Diagnostic</b> - Identify Additional Revenue Opportunities in the Practice	1,650	$\checkmark$
<b>The Business Growth System</b> - recognised as one of the world's most successful marketing and business growth systems is made available FREE to all your business clients (Value \$6000).	6,000	$\checkmark$
Grow Your Business in 5 Days – Video Training Course Delivered to your business clients over 5 days via a series of automated emails. This program retails for \$1500 but your clients gets FREE access.	1,500	$\checkmark$
TOTAL VALUE	\$58,870	
UPFRONT COST YEAR 1	\$20,000	
OR INSTALMENTS: 10 months @ \$2,200 per month	\$22,000	

FEES: SECOND & SUBSEQUENT YEARS

ONGOING FEE \$7700 (UPFRONT) OR 10 MONTHLY PAYMENTS OF \$825 (\$8250)